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Story focus: Appointment of Kaushik Bellani as the CEO of Saviance

Interviewed: Kaushik Bellani, CEO, Saviance Technologies

Kaushik Bellani appointed as Saviance CEO

NIVEDAN PRAKASH
New Delhi, April 21

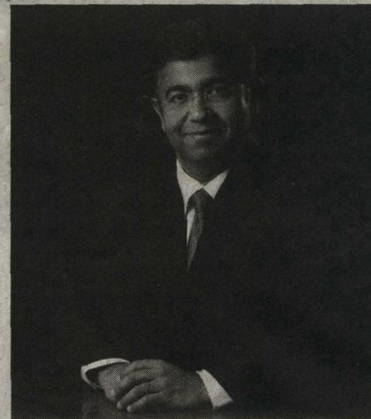
Saviance Technologies, an IT consultancy and cloud software solutions company has appointed Kaushik Bellani as the CEO, with effect from April 11, 2011. With over 18 years of industry experience, Bellani will be responsible for spearheading the entire business operations for Saviance in APAC, the UK and the US region. In his additional capacity, he will also be responsible for global sales network for the company.

Bellani joins Saviance from Cisco Systems India, where he worked for more than 6 years in various capacities, the last one being the VP of North and East for their transformation and infrastructure business vertical.

Rohit Mahajan, founder and MD, Saviance Technologies said, "I am delighted to have Kaushik Bellani joining our strong team. He is a great leader and brings incredible experiences across the full spectrum of IT. His leadership and experiences will be very valuable for our customers, as they streamline their applications and take advantage of the incredible benefits of the virtual era."

Bellani will be based out of Gurgaon, and will be responsible for expanding Saviance's operations globally, maintaining customer relationships and establishing new avenues for growth. He will be reporting to Rohit Mahajan and other board of directors of the company.

Speaking on his new role, Bellani said, "I am very happy and excited to join Saviance Technologies and help lead the company to the next level of growth and leadership. We would expand our existing partner ecosystem globally and leverage the same to provide world class software solutions, IT consulting and outsourcing services to our clients. Besides looking at the new growth areas and



niche opportunities, our focus would be on scaling up the software service and IT consulting business. We would also look at the higher education sector where we shall deliver our services."

"I look forward to leverage my past expertise and experiences of creating and leading start-ups and building sustainable businesses to enhance the company's tremendous global delivery model, and make Saviance a leading IT consulting provider in India, APAC, the UK and the US. We would be looking at the geographical expansion, in Australia and Singapore in a phased manner. We would also be increasing our footprints in the US and the UK," added Bellani.

For Bellani, the immediate challenges would be to acquire right talent in right areas, earning customers' trust while going into the adjacent businesses, fulfilling customers' expectations, and creating a new line of business. For this, his target for the next 90 days would be meeting the existing customers, as well as the internal teams and taking their feedback, which he believes would guide the company in going to the next level.